

Contract Overview

Prior to utilizing this contract, the user should read the contract in its entirety.

CONTRACT DESCRIPTION

> These multiple awarded contracts contract covers the requirements of Professional Broadcast, AV and Multimedia Equipment, Supplies, Installation, Maintenance and Upgrades for all using Agencies. This includes but is not limited to equipment for: professional video production, editing and post-production; professional digital still photography, video/audio signal processing, encoding, monitoring and testing; video routers and servers; satellite uplink/downlink & microwave; digital asset management (DAM) and media asset management MAM systems; digital signage; cable system headend and distribution; AV conference/training rooms; AV control systems; displays, monitors & projectors; acoustic and audio.

> DGS has identified these Contracts as ones which will be made available for COSTARS members' participation. Those suppliers having agreed to sell to registered COSTARS members are designated on the "Search Contracts" page of PA eMarketplace. "Yes" within the COSTARS column means the supplier has agreed to sell to COSTARS members. "No" within the COSTARS column means the contract for a specific supplier is not available to COSTARS members.

CONTRACT INFORMATION

Contract Title	Professional Broadcast, Audio Visual and Multimedia Equipment.
Contract Number	Multiple(see Vendor Information for contract listing).
Solicitation Number	61000026463
Original Validity Period	03/24/2014-06/22/2019
Current Validity End Date & Renewals Remaining	03/24/2018 to 05/31/2019 - 0 renewals remaining
Point of Contact	Raymond A. Jaime
Contact Phone Number	717-346-3827
Contact Email Address	rjaime@pa.gov
Pcard Enabled in SRM <input type="checkbox"/> Yes <input type="checkbox"/> No	Pcard Accepted <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MSCC <input type="checkbox"/> Yes <input type="checkbox"/> No	

PRICING HIGHLIGHTS

> Each Contractor to provide a percentage discount off the Manufacturers List Price for equipment offered .

> Please reference the Vendor Discount tabs for listing of percentage discounts offered by manufacturer and for maintenance plans offered per vendor.

PROCESS TO ORDER

Contract Type: SRM:

>Standard SRM Purchase Order

>PRODUCT CATEGORY: 52161500

> Quotes must be on vendor company letter head and reference the appropriate contract number.

Contract Number	Vendors Name & Mailing Address	Vendor ID Number	Contact Person	Contact Telephone Number	Contact Fax Number	Contact Email Address
4400013054	The Lerro Corporation 905 Madison Ave. Norristown, PA 19403-2306	118695	Patrick Bucher	717-763-1580	610-650-4110	patb@lerro.com
4400013087	Sage Technology Solutions, Inc. 1040 W. Main Street Mount Joy, PA 17552-9590	176322	Jim Van Fossen	717-653-3336	717-653-6651	jvanfossen@sagetechs.com
4400013099	Audio Visual Innovations, Inc. 207 Commerce Park Drive Pittsburgh, PA 16066-6403	307745	Tom Kelly	610-270-1545	800-244-8630	Tom.Kelley@avispl.com
4400013100	Schaedler Yesco Distribution, Inc. 3982 Paxton Street Harrisburg, PA 17111-1423	118115	Randy Stamm	717-233-1621 X 2463	717-233-1626	rstamm@sydist.com
4400014664	Visual Sound, Inc. 485 Parkway Broomall, PA 19008-4004	480172	Rob Wirth	717-620-5408	610-544-3385	rwirth@visualsound.com

PROFESSIONAL MULTIMEDIA & CABLE SYSTEM EQUIPMENT

FULL LINE OF AV EQUIPMENT

Manufacturer	% Discount Min.
JVC Professional Products Company	10.00%
Magnavox	
Panasonic Broadcast & Television Systems	10.00%
Panasonic Professional	10.00%
Panasonic Consumer	10.00%
Pioneer	
Sony Broadcast & Business Solutions	10.00%

ACOUSTICS & AUDIO

Manufacturer	% Discount
Anchor Audio, Inc	10.00%
Audio-Technica U.S., Inc.	15.00%
Beyerdynamic, Inc.	15.00%
Biamp Systems, Inc	15.00%
Clear One Communications	10.00%
Crown International	15.00%
dbx, Inc.	15.00%
Electro-Voice, Inc	15.00%
JBL Professional	15.00%
Lectrosonics, Inc	10%/UNILAT
RTS	15.00%
Shure Incorporated	10.00%

CABLE SYSTEM - HEADEND & DISTRIBUTION

Manufacturer	% Discount
Adtec	5.00%

CONFERENCE, TRAINING, BOARD ROOMS

Manufacturer	% Discount
Elmo	10.00%
Polycom	10.00%
SMART Technologies, ULC	10.00%

CONTROL SYSTEMS

Manufacturer	% Discount
Crestron Electronics, Inc.	15.00%

DIGITAL ASSET MANAGEMENT

Manufacturer	% Discount
Magic Box	10.00%

DISPLAYS, MONITORS & PROJECTORS

Manufacturer	% Discount
Da-Lite Screen Company, Inc.	15.00%
Draper	15.00%
LG	10.00%
Marshal Electronics	10.00%
NEC Display Solutions	10.00%

Sharp Electronics Corp.	10.00%
Samsung	10.00%
TV Logic	10.00%

FURNITURE & CONSOLES

Manufacturer	% Discount
Chief	20.00%
Sound-Craft	10.00%
Tec Nec	5%/MAP

SATELLITE / MICROWAVE

Manufacturer	% Discount
Adtec	5.00%

SIGNAL MANAGEMENT / PROCESSING / SERVERS

Manufacturer	% Discount
Black Magic Design	10%/MAP
ESE	10.00%
Extron	15.00%
FSR Video Products Group	15.00%
(formerly HARRIS) Imagine Corporation	15.00%
Leitch / DPS IMAGINE	15.00%
Miranda Grass Valley	10.00%
Scale Logic	10%/MAP
Grass Valley	10.00%
Vaddio	10.00%
Videotek	10.00%

VIDEO PRODUCTION & DIGITAL PHOTOGRAPHY

Manufacturer	% Discount
Anton-Bauer	10.00%
Autoscript	10.00%
Broadcast Pix	10.00%
Clear-Com Intercom Systems	15.00%
DJI	MSRP/MAP +5%
ESE	10.00%
Fujinon	10.00%
Hitachi	15.00%
Middle Atlantic	15.00%
Porta Brace	10.00%
Ross Video	10.00%
Sachtler	10.00%
Telex Intercom	15.00%
Vaddio	10.00%
Vinton	10.00%

VIDEO EDITING & POST-PRODUCTION

Manufacturer	% Discount
AJA Video	10.00%

We do not offer extended warranties at this time. We defer to contract terms and conditions . Please see Lerro Systems Warranty

PROFESSIONAL MULTIMEDIA & CABLE SYSTEM EQUIPMENT

FULL LINE OF AV EQUIPMENT

Manufacturer	% Discount
Panasonic Professional	10.00%

ACOUSTICS & AUDIO

Manufacturer	% Discount
Anchor Audio, Inc	10.00%
AKG	10.00%
Allen & Heath	16.00%
Audio-Technica U.S., Inc.	10.00%
Biamp Systems, Inc	10.00%
Clear One Communications	15.00%
Crown International	10.00%
dbx, Inc.	10.00%
Denon Professional	10.00%
Electro-Voice, Inc	10.00%
JBL Professional	10.00%
QSC	10.00%
Sennheiser Electronic Corporation	10.00%
Shure Incorporated	10.00%
Tannoy	20.00%
TASCAM	10.00%
TOA Electronics, Inc.	10.00%

CABLES, CONNECTORS & ACCESSORIES

Manufacturer	% Discount
Comprehensive	10.00%
Hubbell Premise Wiring	10.00%

CABLE SYSTEM - HEADEND & DISTRIBUTION

Manufacturer	% Discount
Blonder Tongue Laboratories, Inc.	5.00%
Toner Cable	5.00%

CONFERENCE, TRAINING, BOARD ROOMS

Manufacturer	% Discount
Polycom	10.00%

CONTROL SYSTEMS

Manufacturer	% Discount
Crestron Electronics, Inc.	12.00%

DISPLAYS, MONITORS & PROJECTORS

Manufacturer	% Discount
Barco	5.00%
Da-Lite Screen Company, Inc.	10.00%
Draper	10.00%
LG	10.00%
NEC Display Solutions	5.00%

FURNITURE & CONSOLES

Manufacturer	% Discount
Chief	10.00%
Marshall Furniture	10.00%
Winsted Corporation	10.00%
Manufacturer	% Discount
APC	5.00%

SIGNAL MANAGEMENT / PROCESSING / SERVERS

Manufacturer	% Discount
Aurora Multimedia	10.00%
Blackbox	10.00%
Extron	10.00%
FSR Video Products Group	10.00%
Vaddio	10.00%

VIDEO PRODUCTION & DIGITAL PHOTOGRAPHY

Manufacturer	% Discount
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Telex Intercom	10.00%
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Supplier Information	Additional Maintenance Plans	
Manufacturer	Product Category (From Category list)	Describe Warranty/Maintenance Plan that is included in Purchase Cost
AKG	Audio & Acoustics	1 Year Onsite
Anchor Audio, Inc	Audio & Acoustics	1 Year Onsite
Audio-Technica U.S., Inc.	Audio & Acoustics	1 Year Onsite
Biamp Systems, Inc	Audio & Acoustics	1 Year Onsite
Crown International	Audio & Acoustics	1 Year Onsite
dbx, Inc.	Audio & Acoustics	1 Year Onsite
Denon Professional	Audio & Acoustics	1 Year Onsite
Electro-Voice, Inc	Audio & Acoustics	1 Year Onsite
JBL Professional	Audio & Acoustics	1 Year Onsite
QSC	Audio & Acoustics	1 Year Onsite
Sennheiser	Audio & Acoustics	1 Year Onsite
Shure Incorporated	Audio & Acoustics	1 Year Onsite
TASCAM	Audio & Acoustics	1 Year Onsite
TOA	Audio & Acoustics	1 Year Onsite
Chief	Audio & Video Furniture	1 Year Onsite
Marshall Furniture	Audio & Video Furniture	1 Year Onsite
Winsted Corporation	Audio & Video Furniture	1 Year Onsite
Crestron Electronics, Inc.	AV equipment control system	1 Year Onsite
Blonder Tongue Laboratories, Inc.	Cable system - headend & distribution	1 Year Onsite
Toner Cable	Cable system - headend & distribution	1 Year Onsite
Comprehensive	Cables, Connectors & Accessories	1 Year Onsite
Hubbell Premise Wiring	Cables, Connectors & Accessories	1 Year Onsite
LG	Displays, Monitors & Projectors	1 Year Onsite
Panasonic Professional	Full line of AV equipment	1 Year Onsite
Da-Lite Screen Company, Inc.	Projection Screens	1 Year Onsite
Draper	Projection Screens	1 Year Onsite
APC	Rack systems & power management	1 Year Onsite
Aurora Multimedia	Signal management / processing / servers	1 Year Onsite
Blackbox	Signal management / processing / servers	1 Year Onsite
Extron	Signal management / processing / servers	1 Year Onsite
FSR Video Products Group	Signal management / processing / servers	1 Year Onsite
Vaddio	Signal management / processing / servers	1 Year Onsite
Telex Intercom	Video production equipment	1 Year Onsite

AUDIO VISUAL INNOVATIONS INC**PROFESSIONAL MULTIMEDIA & CABLE SYSTEM EQUIPMENT****FULL LINE OF AV EQUIPMENT**

Manufacturer	% Discount
JVC Professional Products Company	15.00%
Panasonic Professional	15.00%
Pioneer	15.00%
Sony Broadcast & Business Solutions	15.00%

ACOUSTICS & AUDIO

Manufacturer	% Discount
Anchor Audio, Inc	20.00%
AKG	15.00%
Allen & Heath	15.00%
Audio-Technica U.S., Inc.	20.00%
Bose	15.00%
Beyerdynamic, Inc.	20.00%
Biamp Systems, Inc	20.00%
Clear One Communications	20.00%
Crown International	20.00%
dbx, Inc.	15.00%
Denon Professional	15.00%
Electro-Voice, Inc	15.00%
JBL Professional	20.00%
Lectrosonics, Inc	15.00%
Mackie Designs, Inc.	15.00%
Sennheiser Electronic Corporation	15.00%
Shure Incorporated	15.00%
Tannoy	15.00%
TASCAM	15.00%
TOA Electronics, Inc.	12.00%
Yamaha	15.00%

CABLES, CONNECTORS & ACCESSORIES

Manufacturer	% Discount
ADC	15.00%
Beldon	15.00%
Canare	15.00%
Comprehensive	15.00%
West Penn Wire	15.00%

CABLE SYSTEM - HEADEND & DISTRIBUTION

Manufacturer	% Discount
Blonder Tongue Laboratories, Inc.	15.00%

CONFERENCE, TRAINING, BOARD ROOMS

Manufacturer	% Discount
Elmo	15.00%
Polycom	20.00%

CONTROL SYSTEMS

Manufacturer	% Discount
AMX	20.00%
Crestron Electronics, Inc.	20.00%

DIGITAL ASSET MANAGEMENT

Manufacturer	% Discount
Magic Box	10.00%
Scala, Inc.	10.00%

DIGITAL SIGNAGE

Manufacturer	% Discount
Scala, Inc.	10.00%

DISPLAYS, MONITORS & PROJECTORS

Manufacturer	% Discount
3M Visual Systems Division	15.00%

Barco	18.00%
Da-Lite Screen Company, Inc.	15.00%
Draper	15.00%
LG	15.00%
Marshal Electronics	15.00%
NEC Display Solutions	18.00%
Sharp Electronics Corp.	18.00%
Samsung	18.00%

FURNITURE & CONSOLES

Manufacturer	% Discount
Bretford Manufacturing, Inc.	10.00%
Chief	20.00%
Luxor Corp.	15.00%
Marshall Furniture	15.00%
Sound-Craft	15.00%
Winsted Corporation	15.00%

SIGNAL MANAGEMENT / PROCESSING / SERVERS

Manufacturer	% Discount
Aurora Multimedia	12.00%
AutoPatch	18.00%
Avocent	10.00%
Blackbox	10.00%
Extron	20.00%
FSR Video Products Group	15.00%
Miranda	10.00%
Polaris	10.00%
Vaddio	15.00%

VIDEO PRODUCTION & DIGITAL PHOTOGRAPHY

Manufacturer	% Discount
Anvil Case Company	12.00%
Calzone Case	12.00%
Clear-Com Intercom Systems	12.00%
Contemporary Research	15.00%
Epson	20.00%
Focus Enhancements	10.00%
Hitachi	15.00%
Lowell	10.00%
Vaddio	15.00%
Vinton	10.00%

VIDEO EDITING & POST-PRODUCTION

Manufacturer	% Discount
Sonic Foundry	15.00%
Wacom	10.00%

Supplier Information		Additional Maintenance Plans	
Manufacturer	Product Category (From Category list)	% Off Mfg. Price List	Describe Warranty/Maintenance Plan that is included in Purchase Cost
JVC Professional Products Company	Full line of AV equipment	15.00%	1 Year
Panasonic Professional	Full line of AV equipment	15.00%	1 Year
Pioneer	Full line of AV equipment	10.00%	1 Year
Sony Broadcast & Business Solutions	Full line of AV equipment	15.00%	1 Year
Anchor Audio, Inc	Audio & Acoustics	20.00%	1 Year
AKG	Audio & Acoustics	15.00%	1 Year
Allen & Heath	Audio & Acoustics	15.00%	1 Year
Audio-Technica U.S., Inc.	Audio & Acoustics	20.00%	1 Year

Bose	Audio & Acoustics	15.00%	1 Year
Beyerdynamic, Inc.	Audio & Acoustics	20.00%	1 Year
Biamp Systems, Inc	Audio & Acoustics	20.00%	1 Year
Clear One Communications	Audio & Acoustics	20.00%	1 Year
Crown International	Audio & Acoustics	20.00%	1 Year
dbx, Inc.	Audio & Acoustics	15.00%	1 Year
Denon Professional	Audio & Acoustics	15.00%	1 Year
Electro-Voice, Inc	Audio & Acoustics	15.00%	1 Year
JBL Professional	Audio & Acoustics	20.00%	1 Year
Lectrosonics, Inc	Audio & Acoustics	15.00%	1 Year
Mackie Designs, Inc.	Audio & Acoustics	15.00%	1 Year
Sennheiser Electronic Corporation	Audio & Acoustics	15.00%	1 Year
Shure Incorporated	Audio & Acoustics	15.00%	1 Year
Tannoy	Audio & Acoustics	15.00%	1 Year
TASCAM	Audio & Acoustics	15.00%	1 Year
TOA Electronics, Inc.	Audio & Acoustics	12.00%	1 Year
Yamaha	Audio & Acoustics	15.00%	1 Year
ADC	Cables, Connectors & Accessories	15.00%	1 Year
Beldon	Cables, Connectors & Accessories	15.00%	1 Year
Canare	Cables, Connectors & Accessories	15.00%	1 Year
Comprehensive	Cables, Connectors & Accessories	15.00%	1 Year
West Penn Wire	Cables, Connectors & Accessories	15.00%	1 Year
Blonder Tongue Laboratories, Inc.	Cable system - headend & distribution	15.00%	1 Year
Elmo	Conference, Training, Board Rooms	15.00%	1 Year
Polycom	Conference, Training, Board Rooms	20.00%	1 Year
AMX	AV equipment control system	20.00%	1 Year
Crestron Electronics, Inc.	AV equipment control system	20.00%	1 Year
Magic Box	Digital Signage System	10.00%	1 Year
Scala, Inc.	Digital Signage System	10.00%	1 Year
3M Visual Systems Division	Displays, Monitors & Projectors	15.00%	1 Year
Barco	Displays, Monitors & Projectors	18.00%	1 Year
Da-Lite Screen Company, Inc.	Projection Screens	15.00%	1 Year
Draper	Projection Screens	15.00%	1 Year
LG	Displays, Monitors & Projectors	15.00%	1 Year
Marshal Electronics	Displays, Monitors & Projectors	15.00%	1 Year
NEC Display Solutions	Displays, Monitors & Projectors	18.00%	1 Year
Sharp Electronics Corp.	Displays, Monitors & Projectors	18.00%	1 Year
Samsung	Displays, Monitors & Projectors	15.00%	1 Year
Bretford Manufacturing, Inc.	Audio & Video Furniture	10.00%	1 Year
Chief	Audio & Video Furniture	20.00%	1 Year
Luxor Corp.	Audio & Video Furniture	15.00%	1 Year
Marshall Furniture	Audio & Video Furniture	15.00%	1 Year
Sound-Craft	Audio & Video Furniture	15.00%	1 Year
Winsted Corporation	Audio & Video Furniture	15.00%	1 Year
Aurora Multimedia	Signal management / processing / s	12.00%	1 Year
AutoPatch	Signal management / processing / s	18.00%	1 Year
Avocent	Signal management / processing / s	10.00%	1 Year
Blackbox	Signal management / processing / s	10.00%	1 Year
Extron	Signal management / processing / s	20.00%	1 Year
FSR Video Products Group	Signal management / processing / s	15.00%	1 Year
Miranda	Signal management / processing / s	10.00%	1 Year
Polaris	Signal management / processing / s	10.00%	1 Year
Vaddio	Signal management / processing / s	15.00%	1 Year
Anvil Case Company	Video production equipment	12.00%	1 Year
Calzone Case	Video production equipment	12.00%	1 Year
Clear-Com Intercom Systems	Video production equipment	12.00%	1 Year
Contemporary Research	Video production equipment	15.00%	1 Year
Epson	Digital Photography Equipment	20.00%	1 Year
Focus Enhancements	Video production equipment	10.00%	1 Year
Hitachi	Video production equipment	15.00%	1 Year

Lowell	Video production equipment	10.00%	1 Year
Vaddio	Video production equipment	15.00%	1 Year
Vinton	Video production equipment	10.00%	1 Year
Sonic Foundry	Video Editing & Post-Production	15.00%	1 Year
Wacom	Video Editing & Post-Production	10.00%	1 Year

**SCHAEDLER YESCO DISTRIBUTION INC
PROFESSIONAL MULTIMEDIA & CABLE SYSTEM EQUIPMENT**

CABLES, CONNECTORS & ACCESSORIES

Manufacturer	% Discount
Hubbell Premise Wiring	25.00%

RACK SYSTEMS & POWER MANAGEMENT

Manufacturer	% Discount
APC	20.00%

Supplier Information		Additional Maintenance Plans		
Manufacturer	Product Category (From Category list)	% Off Mfg. Price List	Date of Mfg. Price List	Describe Warrenty/Mainten ance Plan that is included in Purchase Cost
Hubbell	Cables, Connectors and Accessori	25%	6/26/2013	1 year Manufacturer
APC	Rack Systems & Power Managemen	20%	11/1/2013	Manufacturer Warranty (term is variable based on product purchased)

VISUAL SOUND INC**PROFESSIONAL MULTIMEDIA & CABLE SYSTEM EQUIPMENT****FULL LINE OF AV EQUIPMENT**

Manufacturer	% Discount
JVC Professional Products Company	5.00%
Magnavox	5.00%
Panasonic Broadcast & Television Systems	5.00%
Panasonic Professional	5.00%
Panasonic Consumer	5.00%
Pioneer	5.00%
Sony Broadcast & Business Solutions	5.00%
ACOUSTICS & AUDIO	
Anchor Audio, Inc	10.00%
AKG	10.00%
Audio-Technica U.S., Inc.	10.00%
Bose	10.00%
Beyerdynamic, Inc.	10.00%
Biamp Systems, Inc	10.00%
Clear One Communications	10.00%
Crown International	10.00%
dbx, Inc.	10.00%
Denon Professional	10.00%
JBL Professional	10.00%
Mackie Designs, Inc.	10.00%
QSC	10.00%
Sennheiser Electronic Corporation	10.00%
Shure Incorporated	10.00%
TASCAM	10.00%
TOA Electronics, Inc.	10.00%
CABLES, CONNECTORS & ACCESSORIES	
Comprehensive	10.00%
CONFERENCE, TRAINING, BOARD ROOMS	
Elmo	5.00%
Polycom	5.00%
SMART Technologies, ULC	5.00%
CONTROL SYSTEMS	
AMX	12.00%
Crestron Electronics, Inc.	12.00%
DISPLAYS, MONITORS & PROJECTORS	
Da-Lite Screen Company, Inc.	5.00%
Draper	5.00%
LG	5.00%
Marshal Electronics	5.00%
NEC Display Solutions	5.00%
Sharp Electronics Corp.	5.00%
Samsung	5.00%
FURNITURE & CONSOLES	
Bretford Manufacturing, Inc.	5.00%
Chief	5.00%
Luxor Corp.	5.00%
Marshall Furniture	5.00%
Sound-Craft (furniture & consoles)	5.00%
RACK SYSTEMS & POWER MANAGEMENT	
APC	10.00%
SIGNAL MANAGEMENT / PROCESSING / SERVERS	
Aurora Multimedia	6.00%
Extron	6.00%
Evertz	6.00%
Miranda	6.00%
Vaddio	6.00%
VIDEO PRODUCTION & DIGITAL PHOTOGRAPHY	
Anton-Bauer	5.00%
Canon Digital Photography	5.00%
Clear-Com Intercom Systems	5.00%
Contemporary Research	5.00%
Lowell	5.00%
Sachtler	5.00%
Tiffen	5.00%
Vaddio	5.00%
Vinton	5.00%
VIDEO EDITING & POST-PRODUCTION	
AJA Video	5.00%
Supplier Information	
Additional Maintenance Plans	

Manufacturer	Product Category (From Category list)	% Off Mfg. Price List	Describe Warranty/Maintenance Plan that is included in Purchase Cost	Supplier Notes
JVC Professional	Full Line of AV Equipment	5.00%	1-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Magnavox	Full Line of AV Equipment	5.00%	1-Year Limited Parts/90-Days Labor	Additional Maintenance Plans can be quoted per request
Panasonic Professional	Full Line of AV Equipment	5.00%	2-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Panasonic Consumer	Full Line of AV Equipment	5.00%	1-Year Limited Parts/90-Days Labor	Additional Maintenance Plans can be quoted per request
Pioneer	Full Line of AV Equipment	5.00%	1-Year Limited Parts/90-Days Labor	Additional Maintenance Plans can be quoted per request
Sony Broadcast	Full Line of AV Equipment	5.00%	1-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Anchor Audio, Inc	ACOUSTICS & AUDIO	10.00%	6-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
AKG	ACOUSTICS & AUDIO	10.00%	1-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Audio-Technica	ACOUSTICS & AUDIO	10.00%	1-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Bose	ACOUSTICS & AUDIO	10.00%	2-5 Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Beyerdynamic, Inc.	ACOUSTICS & AUDIO	10.00%	2-Years Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Biamp Systems, Inc	ACOUSTICS & AUDIO	10.00%	5-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Clear One	ACOUSTICS & AUDIO	10.00%	2-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Crown International	ACOUSTICS & AUDIO	10.00%	3-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
dbx, Inc.	ACOUSTICS & AUDIO	10.00%	1-2 Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Denon Professional	ACOUSTICS & AUDIO	10.00%	1-2 Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
JBL Professional	ACOUSTICS & AUDIO	10.00%	2-5 Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Mackie Designs, Inc.	ACOUSTICS & AUDIO	10.00%	3-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
QSC	ACOUSTICS & AUDIO	10.00%	3-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Sennheiser	ACOUSTICS & AUDIO	10.00%	Minimum 2-Year Limited Parts/Labor.	Additional Maintenance Plans can be quoted per request
Shure Incorporated	ACOUSTICS & AUDIO	10.00%	2-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
TASCAM	ACOUSTICS & AUDIO	10.00%	1-Year Limited Parts/90-Days Labor on	Additional Maintenance Plans can be quoted per request
TOA Electronics	ACOUSTICS & AUDIO	10.00%	2 or 5 Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Comprehensive	Cables,Connectors,Accessories	10.00%	1-Year through Lifetime limited P/L depe	Additional Maintenance Plans can be quoted per request
Elmo	Conference,Training,Board Rooms	5.00%	3-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Polycom	Conference,Training,Board Rooms	5.00%	1-Year on Equipment/90-Days on softw	Additional Maintenance Plans can be quoted per request
SMART Technologies	Conference,Training,Board Rooms	5.00%	Minimum 2-Year Limited Parts/Labor.	Additional Maintenance Plans can be quoted per request
AMX	Control Systems	12.00%	3-Years Limited P/L on most items. 2- Y	Additional Maintenance Plans can be quoted per request

Crestron	Control Systems	12.00%	90 Days to 3-Years Limited P/L on most	Additional Maintenance Plans can be quoted per request
Da-Lite	Displays,Monitors,Projectors	5.00%	1-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Draper	Displays,Monitors,Projectors	5.00%	1-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
LG	Displays,Monitors,Projectors	5.00%	Up to 2-Year Limited P/L on most produ	Additional Maintenance Plans can be quoted per request
Marshall Electronics	Displays,Monitors,Projectors	5.00%	1-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
NEC Display	Displays,Monitors,Projectors	5.00%	1-3 Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Sharp Electronics	Displays,Monitors,Projectors	5.00%	Minimum 1-Year Parts/90-Days Labor.	Additional Maintenance Plans can be quoted per request
Samsung	Displays,Monitors,Projectors	5.00%	1-Year Limited Parts/90-Days Labor on	Additional Maintenance Plans can be quoted per request
Bretford	Furniture & Consoles	5.00%	1-12 Years Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Chief	Furniture & Consoles	5.00%	10-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Luxor Corp.	Furniture & Consoles	5.00%	Limited Lifetime Guarantee	Additional Maintenance Plans can be quoted per request
Marshall Furniture	Furniture & Consoles	5.00%	5-Year Limited P/L on most items	Additional Maintenance Plans can be quoted per request
Sound-Craft (Consoles)	Furniture & Consoles	5.00%	1-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Sound-Craft (Furni+A74:B90tu	Furniture & Consoles	5.00%	1-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
APC	Rack Systems & Power Management	10.00%	Minimum 1-Year Limited Parts/ 90- Day	Additional Maintenance Plans can be quoted per request
Aurora Multimedia	Signal Management,Processing,Servers	6.00%	3-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Extron	Signal Management,Processing,Servers	6.00%	3-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
FSR Video	Signal Management,Processing,Servers	6.00%	3-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Miranda	Signal Management,Processing,Servers	6.00%	2-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Vaddio	Signal Management,Processing,Servers	6.00%	2-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Anton Bauer	Video Production & Digital Photography	5.00%	1-5 Years Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Canon Digital	Video Production & Digital Photography	5.00%	1-Year Limited Parts/90-Days Labor/6-M	Additional Maintenance Plans can be quoted per request
Clear-Com	Video Production & Digital Photography	5.00%	2-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Contemporary Research	Video Production & Digital Photography	5.00%	2-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Lowell	Video Production & Digital Photography	5.00%	5-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Sachtler	Video Production & Digital Photography	5.00%	2-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Tiffen	Video Production & Digital Photography	5.00%	1-3 Years Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
Vaddio	Video Production & Digital Photography	5.00%	2-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request

Vinton	Video Production & Digital Photography	5.00%	1-Year Limited P/L on most items.	Additional Maintenance Plans can be quoted per request
AJA Video	Video Editing & Post-Production	5.00%	Up to 5-Year Limited P/L on most items	Additional Maintenance Plans can be quoted per request